

Message Text

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PAGE 01 STOCKH 06474 240954Z

41

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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R 240430Z DEC 75

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 6435

UNCLAS STOCKHOLM 6474

FOR: BIC/OED

E.O. 11652: N/A

TAGS: BEXP, BTRA, SW

SUBJECT: COMMERCIAL PROGRAM: US VISIT OF MR INGEMAR WAHL

REF: STOCKHOLM A-229

1. COMMERCIAL INVITATION HAS BEEN ISSUED FOR MR INGEMAR WAHL
REPRESENTING LANDSTINGENS INKOPSCENTRAL (LIC), S-171 83
SOLNA, SWEDEN (WTDR MAY 21, 1975).

2. LIC IS THE CENTRAL PURCHASING ORGANIZATION FOR SWEDISH
COUNTY COUNCILS (OF WHICH THERE ARE 23), CITY COUNCILS AND
OTHER LARGE ASSOCIATE MEMBER ORGANIZATIONS. IT PROVIDES
MOST SWEDISH HOSPITALS AND CLINICS WITH EQUIPMENT AND MATERIALS
INCLUDING SOME PRODUCTS LIC ITSELF DEVELOPS AND MANUFACTURES.

3. IN AUGUST 1975, LIC REQUESTED THE EMBASSY'S ASSISTANCE IN
SEEKING US FIRMS TO MANUFACTURE UNDER LICENSE AND TO DISTRIBUTE
ITS DISPOSABLE SURGICAL DRAPE CLIPS AND DISPOSABLE FORCEPS.
(SEE STOCKHOLM A-229). THIS PROPOSAL WAS PUBLISHED IN
COMMERCE TODAY AND RESULTED IN SEVERAL INTERESTING RESPONSES
FROM US FIRMS. MR WAHL WOULD LIKE TO CONTACT SOME OF THESE
FIRMS DURING HIS STAY IN THE US. HE PLANS TO VISIT THE
NEWARK DISTRICT OFFICE SOME TIME DURING JANUARY 7 - 9 TO
OBTAIN BACKGROUND INFORMATION ON FIRMS OF PARTICULAR INTEREST
AND, IF POSSIBLE, TO OBTAIN OTHER CONTACTS.

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4. SINCE THIS IS AN IMPORTANT CONTACT FOR THE EMBASSY,

WE WOULD APPRECIATE ANY COURTESIES THE NEWARK DISTRICT OFFICE
CAN UNDERTAKE.

5. MR WAHL'S ADDRESS FROM DECEMBER 20 TO JANUARY 12
IS: C/O JAN JURRISEN, PLEASANTVILLE ROAD, NEW VERNON,
N.J. 07976, TELEPHONE: (201) 539-6611.
STRAUSZ-HUPE'

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